Gliding Advanced Payment Scheme

Background:

The Adelaide Soaring Club operates an incentive scheme which enables members of the club to obtain "bonus" glider flying time in return for prepayment of flying fees. It is known as the Gliding Advanced Payment Scheme (GAPS).

The scheme aims to encourage members to fly more, improve their skills, and remain current. It operates like a loyalty program or a "discount for bulk purchase" scheme.

Terms and Conditions:

- The scheme applies to any glider in the ASC Inc fleet.
- All gliders are charged at the rate appropriate to the category of the member incurring the charge. In other words, adult members are charged at the full flying rate, and juniors at the junior rate.
- There are three categories to the scheme:
 - SCHEME 1: INDIVIDUALS PREPAY \$2000 AND RECEIVE 20% BONUS (\$400) SCHEME 2: INDIVIDUALS PREPAY \$3000 AND RECEIVE 30% BONUS (\$900) SCHEME 3: FAMILIES PREPAY \$4000 AND RECEIVE 30% BONUS (\$1200)
- The member selects the bulk flying scheme of their choice and then pre pays
 the chosen amount into their flying account. They then have 12 months from
 the purchase date to use the prepaid amount. Once the prepaid amount is
 spent the member will receive their bonus. The bonus must also be used
 within the same 12 months.
- For the purpose of Scheme 3, a "family" is defined in the Appendix to these terms and conditions.
- If a member does not use their original investment within the 12 month period they will not lose their money, but they will not receive a bonus. The unused balance of their original investment will be transferred to the member's normal flying account. No refund will be provided.
- All moneys (both the member's own funds and the bonus) are for glider hire only. Tugging will be charged at normal rates.

To take the offer up:

Simply contact the office at office@adelaidesoaring.org.au or call on 8522 1877 and apply.

Appendix

DEFINITION OF "FAMILY" FOR THE PURPOSE OF THE ASC GAPS SCHEME

For the purpose of this scheme the definition is based on that used by the Australian Bureau of Statistics, and is as follows:

Two or more persons, one of whom is at least 15 years of age, who are related by blood, marriage (registered or de facto), adoption, step or fostering; and who are usually resident in the same dwelling.

The basis of a family is formed by identifying the presence of a couple relationship, lone parent-child relationship or other blood relationship. Under this "household family" definition, families may comprise: couples with or without co-resident children of any age; single parents with co-resident children of any age; grandparents caring for grandchildren; and other families of related adults, such as brothers or sisters living together, where no couple or parent-child relationship exists (although this excludes relatives beyond first cousins).

At least one of the people in the arrangement needs to be financially dependant.